

The Builder



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May 2018

Have you done Your Part?

HBACV needs strong finish to meet membership goal

The HBACV Spring Membership Drive is in its final three weeks and we are behind our goal of a 25% increase.

We have added 10 members in 2018 but have work to be done to reach a 25% increase. We need to recruit 12 new members by May 31st. It is time to step up.

In addition, with some changes to several local businesses we are also slipping below the goal of maintaining at least 85% retention of current members.

Starting today each HBACV member needs to make a renewed effort to recruit.

As expressed before, it is as simple as approaching others in the building industry you regularly encounter to discuss the value of HBACV membership.

Need help? New recruiting and membership-value materials are available from EO Bob Morgan. He is also available to meet with prospective members you find.

Active and growing membership is what creates a strong, stable and effective association which looks out for and supports our common values and goals. Time is short. Ask yourself, have I done my part?

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HUD Unveils Overhaul of Section 8 Programs

HUD has announced a major overhaul of its [rental assistance programs](#) — including Section 8 Tenant-Based Rental Assistance, Section 8 Housing Choice Vouchers and Section 8 Project-Based Rental Assistance — to help the agency meet its budget goals.

HUD Secretary Ben Carson is seeking to: increase the amount that low-income households pay for rent; institute a new work requirement for those receiving rental assistance; and establish a “core rent” proposal where Public Housing Agencies and owners would only be required to verify income every three years rather than annually.

These programs help about 4.5 million families, enabling them to keep housing costs at roughly 30% of their income.

Developers May See Higher Sewer and Water Costs

Some utility companies are interpreting a tax change in a way that is forcing developers to [pay substantially more](#) for contributions in aid of construction (CIACs).

Under the old tax law, some CIACs — such as sewage infrastructure or cash

payments made to utilities for extending water lines — were not included in the utility’s gross income.

The tax reform law enacted late last year removed this exception, making these contributions taxable for a private, for-profit utility.

EPA Review Leaves Lead Rule Unchanged

A federally mandated review of EPA’s [Lead Renovation, Repair and Painting Rule](#) has concluded that, despite the lack of an accurate lead paint test kit, the rule should remain the same.

While acknowledging that “a lead test kit meeting the

rule’s positive response criterion has not come to market,” the agency said the benefits of lead-safe work practices “continue to exceed its costs,” which NAHB Remodelers have demonstrated can be considerable.

NFIP Premiums Are Increasing

Updates to the National Flood Insurance Program (NFIP) that became effective April 1 include a 6.9% increase in the average premium rate for standard [flood insurance](#) policies, rising from \$994 to \$1,062.

In addition to the rate hike, FEMA announced a rate increase for the Increased Cost of Compliance premium included in the standard NFIP policy, which had remained constant for several years.

May is National Remodeling Month

Home owners spent more than \$152 billion on remodeling projects in 2017. And this year is projected to be even busier for the remodeling industry, which typically kicks into high gear in the spring. That’s why May is the best time to celebrate [National Home Remodeling Month](#), which provides an ideal opportunity for remodelers and home builders to promote their businesses.



Builder Member of the Month

Chris Mowry

Chris Mowry's ties to the home building industry and the HBACV go back a generation. Chris is now the driving force behind Long Meadows Inc., a builder/developer company begun by his late father, Howard. Founded in 1976, Long Meadows Inc. has a history of project and business integrity. As a second generation homebuilder, president and owner Chris Mowry is committed to the quality and sustainability that the Long Meadows name has come to represent. He explains the firm this way: passionate about design and creativity; attainable projects; a focus on being good stewards of sustainability and lasting value in our product.



The details: Chris has been a participating HBACV member for nearly two decades; a board member for more than 14 years; and has twice been HBACV president. Currently he is the immediate Past President and a member of the Board of Directors.

Contact: (434) 821-2995

Website: <http://www.longmeadows.net>

Mailing Address: 105A Traydewind Dr., Suite 6 Lynchburg, 24502



Associate Member of the Month

Steve Mays

Steve Mays and his firm, Perry & Mays Insurance Agency, has been part of the Home Builders Association of Central Virginia for 17 years. Perry & Mays Insurance has been in business and serving families and business clients in the Lynchburg area since 1949. It offers specialized service in covering business insurance exposure for Contractors, Property Managers and other retail and service oriented businesses.



The details: Mays has been a participating HBACV member since 1999. He was selected to the board of Directors in 2001 and has helped guide the association for more than 16 years. In addition to his position on the

board, he currently serves as a member of the Golf and Raffle committees.

Contact: (434) 385-9191

Website: <https://perrymays.com>

Mailing Address: 1309 Enterprise Drive, Lynchburg, 24502

2018 HBACV LEADERSHIP

Executive Committee:

Jeff Wieczorek - President

Brent Lilly - 1st VP

Joe Hepler - 2nd VP

Jim Minear - Sec/Trea

Chris Hargis - Assoc. VP

Chris Mowry - Past Pres.

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Mike Forren

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Steve Mays

Tammy Mikkelson

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Matt Yeatman

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Chris Mowry, trustee

HBACV Legislative:

Chris Hargis, HBACV rep

NAHB National Director:

Jeff Wieczorek

HBACV Executive Officer:

Bob Morgan

CONTACT THE HBACV:

Office: (434) 385-6018

Cell: (434) 841-7588

COMMENT PERIOD ENDS MAY 30

Building Code update now moving forward

The slow bureaucratic journey continues for the proposed update to the state's residential building code. After months of delay the state's residential building code has now moved forward.

The Uniform Statewide Building Code, as well as the, Statewide Fire Prevention Code, the Amusement Device Regulations and the Industrialized Building Safety Regulations were finally submitted for publication in the Virginia Register effective April 30th. With this publication the codes now enter the "final adoption periods/comment period".

The comment period for the Uniform Statewide Building Code, Amusement Device Regulations, and the Industrialized Building Safety Regulations runs through May 30. The Statewide Fire Prevention Code has a 60 day comment period, until to June 29.

If petitions are filed by 25 or more persons regarding a change to a regulation, the regulation will be suspended, and that suspension is then published in the Virginia Register for 30 days to allow for an additional public comment. After that 30 days, the Board may retain the regulations in its current form or make amendments based on the petitions and comments received.

The Home Builders Association of Virginia is monitoring the process and will alert local associations of proposed and significant comment concerns.

Once the new code is adopted, there will be a 12-month grace period until it is fully enforced. The residential building code, which sets minimum efficiency standards for heating, cooling and lighting in newly constructed homes, has not been updated in Virginia since 2014, when the state adopted [a residential code](#) comparable to a national model code.

For additional information contact HBAV's Vice President of Government Affairs, Andrew Clark, at AClark@HBAV.com.



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\$10,000 RAFFLE FULLY FUNDS ACADEMIC PROGRAM

Four local students win HBACV Scholarship Awards

Students attending Brookville, Jefferson Forest and Virginia Episcopal were the recipients of the 2018 Home Builders of Central Virginia Scholarships and will have their certificates presented at Tuesday's May Hammer Time event at Select Bank.

The four recipients were selected from a group of nine finalists. The scholarship committee reviewed the applications using a evaluation scoring grid and a numerical criteria which included a combination of academic achievement, community service, the parent's company involvement in HBACV activities and financial need. The students receiving the \$750 tuition grants are:

Tiffany Bucklew: The daughter of Tina and step-father Darryl Mason. Darryl is a driver with Finly Corporation. Tiffany plans to work through the summer before attending George Mason in the fall. She is seeking a degree in criminology . She has a 3.2 GPA at Jefferson Forest HS. She has been a volunteer for both the Virginia 10-Miler and Jubilee Family Development Center. Fun fact: She is an after-school tutor for disadvantaged children.

Matthew Cudd: The son of Gordon and Laura Cudd. Gordon is the president of Gordon T. Cudd Construction. Matthew will work in construction this summer before attending Elon in the fall. He is seeking a degree in Business Management and Political Science. He has a 3.5 equivalent GPA at Virginia Episcopal School. He is a member of the VES tennis and basketball teams and a member of the student council. Fun fact: Recently he was part of the VES tornado-damage cleanup crew.

Mary Dorman: The daughter of Edward and Christine Dorman. Ed is vice-president of Long Meadows Inc. Mary will work this summer at Rise Up Climbing Gym and Boonsboro Animal Hospital before attending Randolph College in the fall. She is seeking a degree in biology/pre-veterinarian science. She has a 4.2 GPA at Jefferson Forest HS. She was a volunteer at Thomas Jefferson Elementary School this year and enjoys painting. Fun fact: She helped create a Christmas Snowman painting project for elementary students.

David Maddox III: The son of David and Terry Maddox. Terry is a market manager with Member One. David plans to work this summer at Firehouse Subs as well as take courses at CVCC. He is seeking a degree in computer engineering and will move to a four-year school once he has completed the course work for his Associates Degree at CVCC. He has a 3.2 GPA at Brookville HS. He has been a volunteer at the National D-Day Memorial, Concord Fire Department and Blackwater Trail. Fun Fact: He designs and builds model kits.

The HBACV wishes to thank its scholarship committee of Jim Minear (chairman), Rosalie Richman, Joe Hepler and Chris Hargis.

LET HBAV KNOW OF YOUR CONCERNS

Builder input wanted for Construction General Permit - Draft Regulations

Earlier this year, the Home Builders Association of Virginia was asked to serve on the Department of Environmental Quality's Technical Advisory Committee (TAC) to assist the Department in development of a draft regulation for a general permit. The current General VPDES Permit for Discharges of Stormwater from

Construction Activities expires on June 30, 2019. The regulation establishing this permit must be amended to reissue the general permit for another five-year term. The TAC started meeting in January and there are several meetings scheduled in the next upcoming months where comments can be offered.

If you are interested in reviewing the changes that have been discussed or proposed so far, please contact HBAV's Vice President of Government Affairs, Andrew Clark, at AClark@HBAV.com.

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Thank you for a making it a great event!

Successful \$10,000 raffle fully funds HBACV Scholarships

A large and boisterous crowd enjoyed a wonderful evening of food, drink and fun at the annual HBACV \$10,000 Scholarship Raffle. While not quite a sellout, the event revenues were highest in more than five years and left three people \$3,000 richer.

The top winners agreed with three tickets left in the draw down to "pool" the remaining prize money allowing each to go home with a great return on their "\$125 investment."

With the best weather in memory for the event a large turnout filled the Glass House and its courtyard area to near capacity on Friday, April 27. Because of the hard work by so many people and the generous support of the building community the HBACV will be able to fully fund its 2018 college scholarships as well as contribute to the financial well-being of our association. To each person who bought tickets, thank you.

The raffle committee thanks our event sponsors: Atlantic Bay Mortgage, Assurance Financial, Bank of the James Mortgage and Select Bank. The continued efforts from these member firms to support the mission of the HBACV enhances our organization and contributes to our viability.

Additional "major" thank you to the Raffle committee who shepherded the effort and ticket sales which led to a great event - chairman Gordon Cudd, Chris Hargis, Mike Forren, Steve Mays, Sandy Speck, Karen Woollett, Tammy Mikkelson, Jim Minear and Rosalie Richman. Lastly a thank you to members who promoted and sold multiple ticket bundles: Barry Layne, Brent & Kristin Lilly, Terry & Jeanne Morcom, Marshall Hamilton, Joe Hepler and Rich Edwards.

Get Your Company News In The Builder

If you have events, seminars or other news about your company we want to help you get the word out.

Send your company happenings to bob@hbacv.org to be included in our Monthly Newsletter.

CALENDAR

UPCOMING EVENTS

- **May 15 (Tues.) Hammer Time:** Hosted at [Select Bank](#). College Scholarship Winners; Spring membership drive final push. Starts at 5 pm. RSVP to bob@hbacv.org.

- **June 21-24:** [HBAV Annual Conference](#), LaPlaya Beach & Golf Resort, Naples, FL. Open to all members.

- **June 19 (Tues.) Hammer Time:** Host, sponsor, location and program to be announced at May 15 meeting.

- **August 3rd / or /10th (Fri.) Annual Scholarship Golf Tournament:** At London Downs, Date to be announced at May Hammer Time. Registration and lunch at 12:30 pm; Shot gun start at 1:30 pm; prizes and post-event social at 6 pm. Contact bob@hbacv.org for information or enter form.

- **August 21 (Tues.) Hammer Time:** Host, sponsor, location and program to be determined. Starts at 5 pm. Please RSVP to bob@hbacv.org.

- **September 8 (Sat.) - The fifth annual Touch A Truck:** at Sims Farm in New London. The HBACV's Annual Community Charity Fundraiser. Net proceeds from this event support the HBACV community outreach for Local Children's Charities. The event draws more than 5,000 attendees. Contact bob@hbacv.org for information.

Tariffs and Rising Lumber Prices Are Hitting Home

John C. "Jack" Dawley got an unwelcome surprise recently when he opened an email from the company that supplies the white cedar shingles for the homes he's building.

The shingles are imported from Canada, and as of March 14 are subject to an immediate 20.8% duty that the U.S. imposed as part of its ongoing [softwood lumber trade dispute](#).

That means an additional cost of \$1,400 per unit for the 12 homes planned for the next phase of construction – and half had already been sold.

"For most people, including me, the topic of tariffs and their impact is abstract," said Dawley, president and CEO of Northland Residential Corp., a builder-developer focused on high-end communities in eastern Massachusetts. "It was instantly clarified with this message."

Coniferous shingle and shake products had not previously been subject to tariffs because there is



The random length framing lumber composite price is creeping toward \$500

so little production in the United States that imports from Canada do not compete with similar American products.

Moreover, no accusations of improper conduct had been levied against Canadian shake and shingle manufacturers, his supplier said.

The prices on softwood lumber imports skyrocketed after the 2017 hurricane season and were up 30% from the four months leading to January 2018. By April 6, the Random Lengths Framing Lumber Composite price hit \$492, up from \$414 a year earlier.

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How?

Advertise in The Builder

The Builder is the official publication of the Home Builders Association of Central Virginia and is delivered monthly to current and past members of the association as well as targeted non-members in the local building industry. The newsletter is delivered via email, web and social media placement and as a print product upon request. This allows you to get your message consistently before the most influential decision-making professionals in the building, remodeling and housing industry in Central Virginia.

The Builder is produced monthly and includes 12 to 16 pages per issue.

The Builder's rates provide prices significantly lower than any other marketing avenue available to you in the greater Lynchburg area.

Get a great deal

Newsletter Sponsorship - two available. This provides a full-page ad in each issue and banner mention on the front page. Cost is \$1,250 a year.

Sponsors also receives a monthly post on the HBACV Facebook Page.

Newsletter ads (sizes and rates).

- **Full Page** - \$125 per issue. (8 x 10.5 inches)
- **Half Page** - \$75 per issue. (4 x 10.5 inches or 8 x 5.25 inches)
- **Quarter Page** - \$50 per issue. (4 x 5.25 or 2.5 x 10.5 inches)
- **Eighth of a Page** - \$25 per issue (2.5 x 2.5 inches)

All ads are discounted 10% when purchasing three months or more in a single buy.

The Small Print

Ads need to be provided to the HBACV in a digital format (300 dpi) in either PDF or JPEG format. Ads can be color or black and white. Ad deadline is the the first day of each month. (Example: An ad in the Feb. 12th newsletter is due no later than Feb. 1). Ads that are an incorrect size will be adjusted to fit the purchased space. Advertising charge will be invoiced and payment must be made within 30 days.

NOTE: Get a 15% discount if you purchase ad/sponsorship in both the newsletter and the new HBACV website.

NEW MEMBERS THIS MONTH

■ DeWitt Real Estate:

Tom DeWitt's real estate firm has been helping families in Central Virginia find the property of their dreams since 1994. After an absence of several years the firm has rejoined the HBACV. Ann Parker, an agent, with DeWitt has also joined as an Affiliate member.

Address: 20185 Timberlake Rd. Lynchburg, VA 24502. (434-239-8684).

■ Sunburst Vinyl Supply:

(Formerly Bradley Aluminum) has joined the HBACV. The company offers a full range of new construction and replacement windows, vinyl siding, decks, rail, fencing and gutters/guards. Pam Trent is general manager.

Address: 1731 Sunburst Road, Evington, VA 24550. (434-525-5577).

■ First Action Systems Inc:

The company which offers asbestos abatement, mold remediation and interior demolition services has joined. Sean Owen is the manager.

Address: PO Box 1513 Lynchburg, VA 24502. (434-525-8322).

■ Creative Edge Design:

The firm, owned by Bryan Shelton, is a 3M Certified Graphics Installation Company. providing full sign, vehicle wrap, vehicle lettering, design and graphics services.

Address: 4026 Wards Road, Altavista, VA 24517. (434-309-2255).

CTS June 1 Open House event includes HBACV

Central Technologies Solutions, the firm which purchased the Home Builders Association of Central Virginia building on Timberlake Drive in December, has completed the renovations and upgrades to the building and plans an open house and ribbon cutting on Friday, June 1.

Tommy Vaughan, president of CTS, said the open house is meant to showcase his team and new building and celebrate with the community. CTS is a member of the HBACV. The HBACV office has not moved and remains in Suite 3 of the building.

Vaughan's purchase of the building provided CTS "a highly visible location which reflects our core business philosophy." CTS provides security systems, surveillance, managed IT services, videoconferencing and telecommunications solutions.

The open house will include the other two tenants in the building - HBACV and Connoisseur Travel. The event is family oriented and runs from 1 pm to 6 pm and includes food, beverages, games (corn hole, a bounce house, etc.) and tours of the building. HBACV will promote its upcoming Touch A Truck event at the open house.



New sign on the former HBACV Timberlake Rd. Building shows all three tenants and will include a digital billboard screen in the future.

New Home Sales Climb 4% in March

Sales of newly built single-family homes rose 4% in March to a seasonally adjusted annual rate of 694,000 units after an upwardly revised February report, according to recent data from HUD and the Census Bureau. This is the second highest reading since the Great Recession.

There was significant variability across the country.

Regionally, new home sales rose 28.3% in the West and 0.8% in the South. Sales decreased 2.4% in the Midwest and 54.8% in the Northeast.

The inventory of [new homes for sale](#) was 301,000 in March, which is a 5.2-month supply at the current sales pace. The median sales price of new houses sold was \$337,200.

NAHB Snapshot

NAHB conducts a member census to better understand the [composition and characteristics](#) of its membership. Last year, 32 percent of NAHB's members were builders – those directly involved in home building. The remaining 68% were associate members – those involved in supporting industries and professions, such as trade contractors, manufacturers, retailers, architects and designers.

17% Say They Plan to Buy a Home in the Next 12 Months

Roughly 17% of adults said they plan to buy a home within the next 12 months, according to a survey conducted in the first quarter 2018 for NAHB by the polling firm Morning Consult.

The poll is part of the Housing Trends Report (HTR), a new research product created by the NAHB Economics team with the goal of measuring prospective [home buyers' perceptions](#) about the availability and affordability of homes for sale in their markets.

The HTR will be released quarterly in order to track the evolution of buyers' perceptions.

Among those who said they planned to buy in the next 12 months, 45% were first time buyers looking to get into homeownership for the first time.

More granular findings for the first quarter of 2018 show that Millennials were most likely to have plans to buy a home in the next 12 months (19%) while Seniors were the least likely (13%). For a large majority (72%) of Millennials planning a home purchase, this is their first attempt at becoming home owners. In contrast, fewer than half of the older three generations say this next home will be the first one they ever own.

Distracted Driving Is a Killer

As mobile phones become increasingly indispensable, and as car dashboards become more interactive, it's becoming harder for drivers to pay attention to the road.

But multitasking doesn't work in the driver's seat. Despite the advanced safety features found in modern cars, more people are dying on the roads. Motor vehicle fatalities climbed 6% in 2016 and stayed roughly the same in 2017 at 40,100 deaths.

Traffic accidents are also the leading cause of on-the-job fatalities in America, including residential construction jobs.

As part of its #safety365 campaign, and with the support of Builders Mutual Insurance, NAHB created a series of video toolbox talks to help home builders talk to their employees and their subs about safety on the jobsite. The toolbox includes [safe driving videos](#), available in both English and Spanish, that builders can download to

NAHB Makes Progress in Code Hearings

Nine days of hearings on proposed amendments to many of the International Code Council's (ICC) building codes governing the construction of single- and multifamily homes have resulted in a series of victories for safe and affordable housing.

NAHB Construction, Codes and Standards volunteers and staff attended the ICC board of directors meetings and testified at the [Committee Action Hearings](#) in Columbus, Ohio, April 15-23.

Their arguments against the changes were quite persuasive: All 10 of the proposed changes that the association deemed most critical to home builders, developers and their customers were ultimately rejected by committee members.

Building officials, industry representatives and other advocates can submit comments on the results of the hearings until July 16.

Created Long Meadows Inc

Former HBACV member Howard Mowry passes

A former long-time member of the Home Builders Association of Central Virginia and father of current past president Chris Mowry died Friday, May 4. Howard Ernest Mowry Jr., who was 91, started the building and development firm Long Meadows Inc. in 1976, building single family homes on the Historic Long Meadows Farm in Sandusky (now Falwell Homestead).

For more than two decades he built and developed subdivisions from Roanoke to Lynchburg before retiring in the late 1990s. His son, Chris, assumed the helm of Long Meadows and is its current President.

Howard grew up in Rhode Island. He served in the Army Air Corps in the European theater of operations in World War II. Using the G.I. Bill he enrolled at Bryant University where he graduated with a B.S.



in Business Administration. He started the Hanson Porcelain Company and relocated the business from

Massachusetts to John Capron Road in Lynchburg in 1966. He sold the business in 1976 to begin his career as a builder/developer but stayed as President and CEO until 1980.

He is survived by his son and daughter-in-law, Christopher Scott and Dianne (Short) Mowry of Lynchburg, a son, Jeffery H. Mowry of Hartford, CT, and daughter and son-in-law, Susan Lynn (Mowry) and Victor DeCapua of East Windsor, CT. He was pre-deceased by sons, David and Thomas. He was loved and looked up to by grandchildren and step-grandchildren Catherine, Bennett, William, Philip, Bill and Steven.

2018 Renewals and new members

Thank You for your ongoing support of the Home Builders Association of Central Virginia.

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First Action Systems
Wells Fargo

HUD Allocates \$28 Billion for Disaster Recovery

HUD announced recently that it will allocate nearly \$28 billion to support long-term **disaster recovery** efforts in nine U.S. states, Puerto Rico and the U.S. Virgin Islands. This is the largest single amount of disaster assistance in HUD's history.

Most of the \$28 billion will be used to address unmet needs from major disasters that occurred in 2017, including hurricanes Harvey, Irma and Maria, as well as the California wildfires and subsequent mudslides. More than \$11 billion will go to Puerto Rico and the U.S. Virgin Islands.

HBACV Committee exploring arbitration service

The HBACV has created a committee of builders to explore re-establishing a member/consumer arbitration service to review complaints related to new construction and remodel grievances. Matt Yeatman with Central Virginia Construction is the committee chairman and the other members are Randy Gantt (RM Gantt Construction), Joe Hepler (Craftsman Custom Home Builders) and Terry Morcom (Morcom Building Inc). The committee will develop the specific process, a standard arbitration clause and procedures which it will report to the board of directors in June for discussion. Once adopted, any use of the arbitration clause is left up to the member and will not be mandated.

Some of the draft procedures being considered include:

- The HBACV will provide arbitration services only to those members using a "standard" HBACV arbitration clause.
- Any clause or provision or guideline required by state law supersedes any clause or provision or guideline provided by HBACV arbitration.
- HBACV decisions are advisory in nature and will be presented as final or legally binding. No party in the dispute can be asked to forfeit the right to later seek a legal course of action after an adverse decision.
- HBACV will only arbitrate issues related to construction standards.
- HBACV will not arbitrate complaints involving insured warranty programs or specific warranted items. Homeowners/homebuyers are to be directed to seek settlement through the warranty program or manufacturer in these cases.



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TOUCH A TRUCK 2018

Planning already underway for September event

The HBACV Touch A Truck committee has begun planning the details of the annual charity fund-raising event. This year's event is Saturday, Sept. 8 at Sims Farm in Forest. Our goal is draw 5,000+ attendees and raise more than \$20,000 for local children's charities. This year's recipient charities will be announced at the June Hammer Time as will many of the major sponsors.

This year's committee includes Brent Lilly (chairman), Bill Moss, Joe Hepler, Rosalie Richman, Sandy Speck, Ann Parker, Steven Hill, Randy Brown, Marshall Hamilton, Jeff Wieczorek , Brett Howell and Bob Morgan.

Touch A Truck lets a child climb in and experiences being behind the wheel of more than 80 vehicles on



Hard Hat on and ready at the wheel this youngster is ready to roll in the Bedford Co. Sheriff's DARE car.

display including police, emergency, disaster and fire vehicles along with construction, long-haul, fuel and army vehicles. There are also food vendors, activities and bounce houses. One of the biggest draws is the Virginia Giant car-crushing Monster Truck Show and the Monster Truck ride vehicle. Online advance tickets go on sale in July. Look for updates on the Home Builder's Touch A Truck Facebook page.

Assurance Financial: Thank you for hosting

The team at Assurance, led Branch Manager Sandy Speck, were gracious hosts ensuring our successful April Hammer Time. The HBACV's next monthly membership event will be May 15 at Select Bank's main office at 211 Gristmill Drive.



MEMBER NEWS & EVENTS

- The Bedford Area Chamber of Commerce, in collaboration with Central Virginia Community College and HBACV member the News & Advance, will host its 6th Annual Job Fair, sponsored by Teva Pharmaceuticals, Centra Bedford Memorial Hospital and Lynchburg Business Magazine on May 16 from 11 AM to 4 PM at the Bedford Campus of Central Virginia Community College, 1633 Venture Blvd., Bedford. This event is open to the public, featuring businesses in our area that are actively hiring. Assistance with resume development for job seekers is available.
- A Small Business Appreciation Breakfast will be held at Sam's Club co-sponsored by Sam's Club & Lynchburg Regional Business Alliance on Friday, May 25 from 7:30 am to 9:00 a.m. Sam's Club is located at 3912 Wards Road, Lynchburg. Contact the Alliance for more information.